**8 TIPS TO AVOID CASH FLOW PROBLEMS**

1) Ask SJ Collections for a Credit Report on a new customer.

2) Confirm who is responsible to authorise payment.

3) Ensure that you fix a credit limit on your customers account and adhere to it.

4) Check your debtors list on a regular basis, we suggest weekly.

5) Always supply a copy of your Terms and Conditions, when credit is applied for.

6) Discuss your options with SJ Collections when a customer’s payment habit changes.

7) Always seek advice from SJ Collections sooner rather than later.

8) Finally, if possible, avoid litigation even if it means offering a large discount.

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